

FOCOS

2015 ANNUAL REPORT



OUR MISSION

The FOCOS mission is to provide optimum orthopedic care and improve quality of life for underserved communities across the globe.







TABLE OF CONTENTS

President's Message	6
FOCOS Hospital	10
Patient Transformation	12
Our Volunteers	14

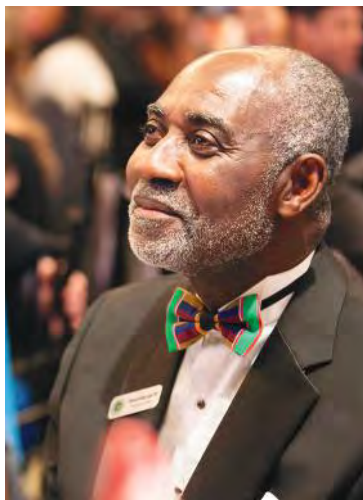




FOCOS Board	19	Get Involved	32
Our USA Team	22	Financials	34
Fundraising Events	24	Corporate Sponsors	36
Future Leaders	30		



PRESIDENT'S MESSAGE



Thank you so much for being here to support FOCOS. We really appreciate your many years of dedication to our mission. Following my retirement from private practice in New York, I was very excited to make this giant leap of faith from the U.S. to Ghana. I had left New York and the Hospital for Special Surgery where everything was at my disposal; from sutures to the MRI, the infrastructure was second to none. Lights were on 24/7/365. Surgeries were rarely cancelled due to lack of resources.

In Ghana, the case was very different. “Dumsor” was at its peak, and lights cut out anytime without warning. Generators became the primary source of power, and consistent electricity became a luxury.

Thanks to the generous donation of a 100 KVA UPS stabilizer from the Spanish Philanthropic Organization, surgeries were never interrupted. We also partnered with the National Blood Center to organize blood drives, so we had enough blood credits to carry on with our complex orthopedic procedures.

Due to the Ebola epidemic, our international volunteer teams were eliminated in 2015. Even though Ghana never registered a single case of Ebola, most foreigners were scared to come anywhere in Africa. Despite this, I believe we did extremely well with our Ebola awareness and preparedness program, thanks to Dr. Irene Wulff, our on-site Ebola coordinator. Patients from Sierra Leone were quarantined for 42 straight days before they could travel to Ghana. Over 10,000 visitors to the hospital were screened and not a single patient raised an alarm. By the end of the year, we had reviewed 5,312 patients in our outpatient clinics and operated on 403 patients.

As Ebola gradually disappears from the sub-Saharan region, we can breathe a sigh of relief, welcome back our international volunteers, resume our outreach program in Sierra Leone, and continue to receive more foreign patients.

We continued to engage in outreach programs in Nigeria and Ethiopia, and participated in seminars and patient reviews in both countries. Our affiliation with AJJDC led to joint efforts with the JDS board members in Addis Ababa. They have been tireless partners of FOCOS. We are proud to be honoring them this year.

I also represented FOCOS at international meetings in Pretoria, South Africa; Venice, Italy; Sydney, Australia; Hong Kong; and Singapore. At these meetings, the innovative treatment programs and protocols we have established and publicized were

well received. In these reports, we demonstrated that complex spine and orthopedic surgery can be safely performed with great success in underserved regions where resources are limited.

We are very grateful for the hard work of our hospital staff. They have embraced the ideals of adhering to the principles, policies, protocols, and best practices of patient-centered care, and have made the most of our limited resources with improvisation and innovative ideas. Kudos to all for a very successful year.

Our fundraising efforts took us to Hong Kong, where under the leadership of FOCOS Board Members Mary Anne Choo and Lisa Opoku, we were able to raise nearly \$800,000 to support the work of the FOCOS Hospital. Our annual New York Gala was an equally successful fundraising event that helped us raise further much-needed funds to support the programs and services of the hospital. We are grateful to all the donors and volunteers who participated in these two flagship events.

The support we have received from K2M continues to be strong, with the company donating over \$200,000 worth of spine implants and instruments. We ushered in a short term K2M fellowship program to bring spine fellows and surgeons to Ghana for academic and clinical visitation. They have come to learn about our complex spine treatment methods and the K2M spine system, and it has been mutually beneficial. We also proudly welcomed Eric Major to our board, further strengthening our relationship with K2M with his critical expertise and guidance.

Now that we have been accredited by the Ghana College of Physicians and Surgeons and the West African College of Surgeons, we wish to train more local surgeons and anesthesiologists at the hospital. In the coming months, we hope to harness the sun's energy to power our facility, construct a new children's ward and activity center, and continue to save the lives of patients in need across the globe.

The future looks bright for FOCOS, and we remain committed to our mission to provide optimal orthopedic care for underserved communities across the globe. With your help and your prayers, we continue to help the world stand tall.

Sincerely,



Oheneba Boachie-Adjei, MD D. Sc
FOCOS President and Founder





OUR PATIENTS

At FOCOS, the health and well-being of our patients is our priority.

In-patient Visits

967

Out-patient Visits

46,419



638

Complex Spine Surgeries

309

Other Surgeries

Joint Replacement Surgeries

275

Employees in USA

3



211

Employees in Ghana

26

Volunteers in 2014 – 2016

PATIENT TRANSFORMATION

LILIAN OHEMAA ASIEDU

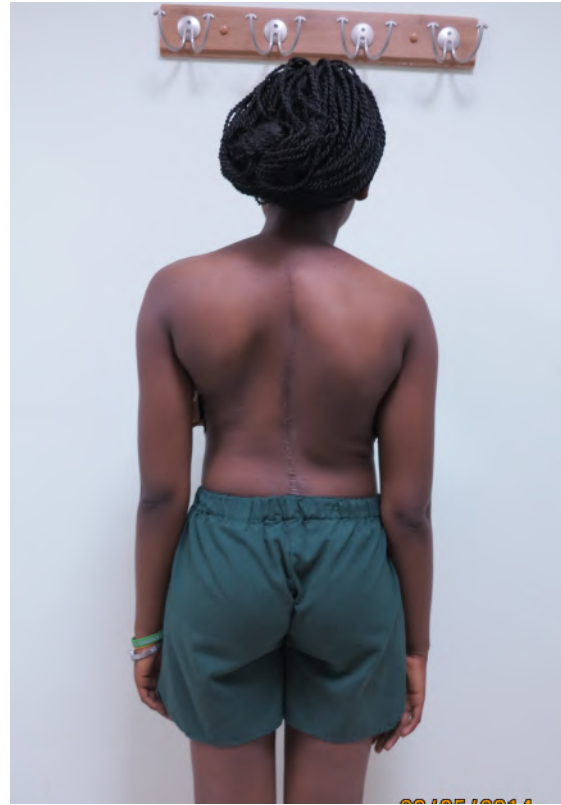
My name is Lilian Ohemaa Asiedu, and I am delighted to be given this opportunity to share my story with you. I was diagnosed with scoliosis at age 13. I wasn't born with it, and even now, I do not know how I ended up with a spinal deformity.

The sudden change in my body began in 2012; I started experiencing pains in my waist and back whenever I sat for too long or walked a long distance. My mother, who is a single parent, didn't know what to do. We went to Korle-Bu Teaching Hospital for x-rays, and to our surprise, we discovered that my spine had curved into the shape of an "S".

We later found out about FOCOS Orthopedic Hospital through a popular TV show called "Thank God It's Friday" hosted by KSM, so we decided to go there. After getting several x-rays at FOCOS, I was diagnosed with scoliosis. My mother was told that I had to undergo a spinal surgery which I was very frightened of. I also had to undergo several tests that were needed in order to push through with the surgery.

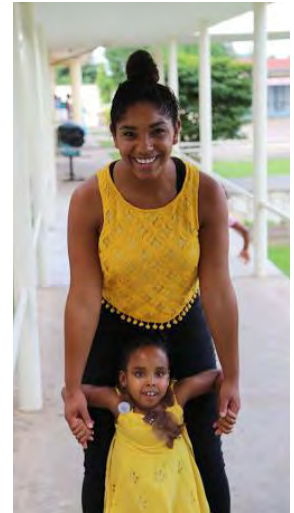
My mum didn't have enough money to pay for all the tests, but by the grace of God and with the help of the FOCOS staff, I was able to go through all the tests. With the help of generous donor contributions, I was finally able to have surgery on the 28th day of May 2013. I was really scared to be honest—I can still remember how I shed tears in the waiting room—but I am really glad that it's all over now. I had a successful surgery at FOCOS, spent a few weeks recovering there, and finally went back home with a new spine and a much better looking back. I went back to school after a few months having gained a few inches in height.

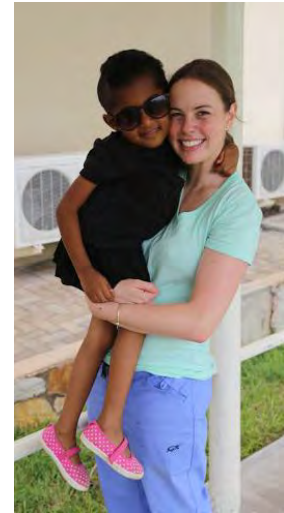
I completed my junior high school education and continued to my senior high school education with a different view of life and a newly formed confidence. I am currently in SHS 3 in VILAC International School and will complete my senior high school education hopefully by June 2017. I hope to become a lawyer in the near future.



OUR VOLUNTEERS

The YLF Emissary Travel Abroad Program offers young professionals the opportunity to volunteer at the FOCOS Orthopedic Hospital in Accra, Ghana. Students and non-medical professionals ages 18-35 complete a 1-2 week internship at the FOCOS Office in New York City, followed by a 2-6 week volunteer trip at the FOCOS Hospital in Ghana. The Emissary Program allows volunteers to explore, document, participate, and share in the stories of FOCOS patients and staff. We are incredibly grateful for the men and women who volunteer their time to help fulfill the FOCOS mission. If you are interested in volunteering, please visit www.orthofocos.org/get-involved/young-leaders-of-focos.









OUR STAFF

At FOCOS, our staff is well trained to global standards in order to provide world class care.



FOCOS BOARD MEMBERS

OHENEBA BOACHIE-ADJEI, MD, President & Founder of FOCOS

LISA OPOKU, Chairman of FOCOS, Chief Operating Officer,
Goldman Sachs Technology Division & Strategists

ROLAND AKOSAH, Founder and Chief Executive Officer,
ENO International LLC

PETER AKWABOAH, Managing Director, Morgan Stanley

YAW ASAMOAH-DUODU, Managing Director, J.P. Morgan Chase and Co.

KWADWO BOACHIE-ADJEI, Research Director, Physiatry,
Hospital for Special Surgery

YAW BOACHIE-ADJEI, MD, Orthopedic Surgery, Kaiser Permanente

MARY ANNE CHOO, Managing Director, Goldman Sachs Asia

ANDREW COHN, Director of Real Estate, Levine Investments Limited and
Founder, Spiritual Gangster LLC

ERIC MAJOR, President and Chief Executive Officer, K2M

MICHAEL MENDELOW, MD, Pediatric Orthopedic Surgeon,
Shriners Hospitals for Children

BOARD SPOTLIGHT

KWADWO BOACHIE-ADJEI



Kwadwo Boachie-Adjei is currently the Director of Research at the Hospital for Special Surgery with the Department of Physiatry. With over 15 years of experience in research and development both in the public and private sectors, he has also served as an adviser, consultant, and project developer for entrepreneurs and corporations seeking to establish themselves in Ghana and the surrounding West African Region.

Mr. Boachie-Adjei completed his graduate program with a focus in Epidemiology and International Health from The Harvard School of Public Health and also holds a Bachelor of Science degree in Biology from Syracuse University.

Kwadwo Boachie-Adjei has been involved with FOCOS in various capacities since 1998 and joined the FOCOS Board of Directors in January 2015. He is the eldest son of FOCOS Founder and President, Dr. Oheneba Boachie-Adjei.



ANDREW COHN

Andrew Cohn is an active real estate and securities investor based in Phoenix, Arizona. He is a native of Great Neck, New York and graduated with a degree in business from the University of Arizona. His talents have led him to various aspects of real estate, development, lending, corporate ownership, and utilities. Additionally, he has invested in numerous startup companies including Spiritual Gangster, Carbon 38, Pocket Teller, and Purposely.

Following a successful procedure by Dr. Boachie on his son Matthew in 2011, FOCOS became an organization near and dear to Mr. Cohn's heart. As a FOCOS board member, he has enjoyed actively contributing to the mission of FOCOS and fundraising, which aids in the commitment to the highest level of patient care at the world-class FOCOS Orthopedic Hospital in Ghana.

Mr. Cohn and his wife Amy have two children, Matthew and Alexa. Together, they support each other in their dedication to philanthropy and community. Between them, they sit on multiple boards of charitable organizations including the United States Memorial Holocaust Museum, the Arizona Diamondbacks Foundation, and the Phoenix Aviation Advisory Board, which Mr. Cohn has chaired.

OUR USA TEAM



ANGELINA AKYEAMPONG

Chief Financial Officer



KWAKU POKU

Head of Procurement

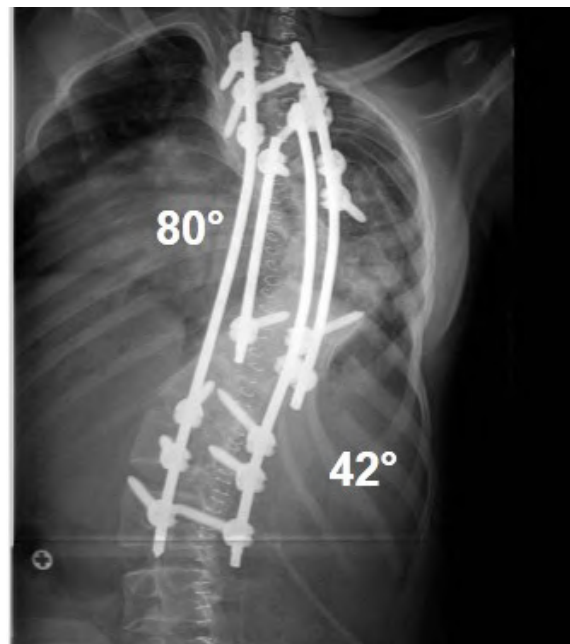
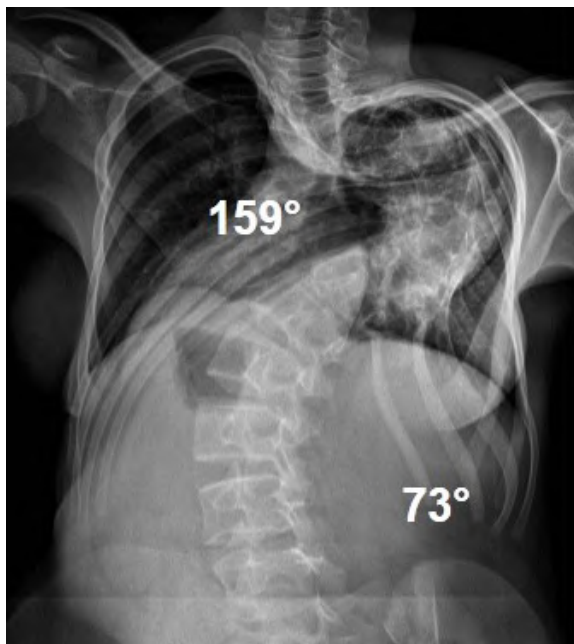


MEGHAN WOOD

Director of Development

LET'S GET THINGS STRAIGHT

PRE AND POST OPERATION X-RAYS



FUNDRAISING EVENTS

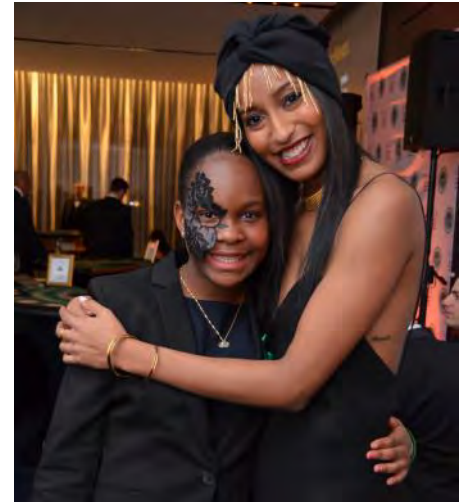
HONG KONG GALA JULY 2015





FUNDRAISING EVENTS

YLF BALL MARCH 2015





FUNDRAISING EVENTS

EIGHTH ANNUAL FOCOS GALA SEPTEMBER 2016





FUTURE LEADER SPOTLIGHT



MAKENNA CHRISTENSEN

Makenna Christensen created an English language learning center for FOCOS. She purchased and received donations of 7 computers, 3 DVD players, an iPad, numerous learning DVDs, educational CDs, workbooks, and other electronic devices and accessories to help young patients learn English. She also collected nearly 800 books and fun educational activities patients could enjoy while in treatment. For non-mobile patients, Makenna procured two mobile carts that can be loaded with these donated items and brought to patients who are bed-ridden or in traction. Many of these items will be used to introduce patients to English for the first time. Not only will that help them communicate with doctors, volunteers, and other hospital staff, but it will also be an invaluable skill for years to come.

In order to purchase many of these items, Makenna conducted a bake sale, as well as two corporate fundraisers, and recycled bottles.

We are incredibly grateful to have volunteers like Makenna who have such passion and dedication for the FOCOS mission. If you'd like to find out more about how you can get involved, please visit www.orthofocos.org/get-involved.



GET INVOLVED

DONATE

To make a gift, please contact us at infousa@orthofocos.org or by phone at 212-308-7730, or visit www.orthofocos.org.

FUNDRAISE

Host an event, participate in one, or encourage your friends to get involved. We love creative ways to support our cause.

VOLUNTEER

Travel to Ghana or lend a hand in our New York office.

COMPANY MATCH

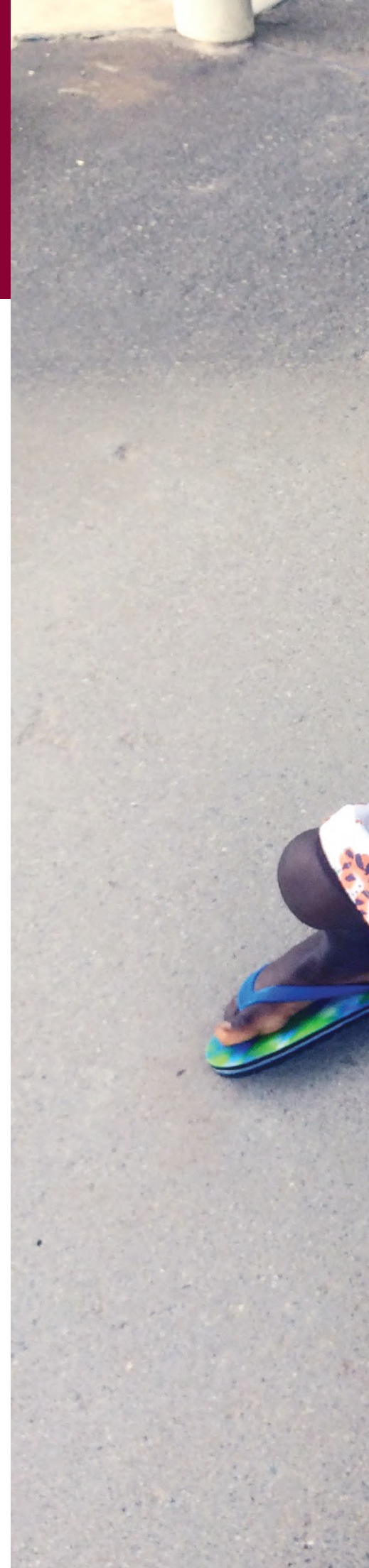
Ask if your employer will match your charitable gift.

ATTEND AN EVENT

We host several events throughout the year. Join us!

SOCIALLY CONNECT

www.facebook.com/orthofocos
www.twitter.com/orthofocos
www.instagram.com/focosusa





FINANCIALS

STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2015

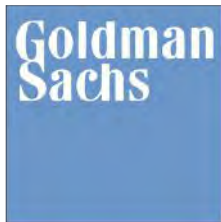
ASSETS	2015	2014
<u>Current Assets:</u>		
Cash and cash equivalents	711,262	822,938
Investments, at fair market value	1,392,299	1,093,121
Accounts receivable	-	4,556
Loan Receivable	67,147	121,177
Pledges receivable	719,223	221,487
Prepaid expenses and other current assets	32,480	34,631
Total current assets	2,922,411	2,297,910
Equipment, net	18,737	28,876
Cash surrender value of life insurance	287,510	263,750
Security deposit	10,406	10,406
Total assets	3,239,064	2,600,942
<u>LIABILITIES AND NET ASSETS</u>		
<u>Current Liabilities:</u>		
Accounts payable and accrued expenses	135,196	238,508
Deferred revenue	39,763	-
Due to foreign affiliate	68,532	-
Total current liabilities	243,491	238,508
<u>Net Assets:</u>		
Unrestricted	2,201,678	2,140,984
Temporarily Restricted	793,895	221,450
Total net assets	2,995,573	2,362,434
Total liabilities and net assets	3,239,064	2,600,942

STATEMENT OF ACITIVITIES & CHANGES IN ASSETS, YEAR ENDED DECEMBER 31, 2015

SUPPORT AND REVENUE	UNRESTRICTED	TEMPORARILY RESTRICTED	TOTAL
Contributions	961,780	793,895	1,755,675
Donated services	488,510		488,510
Special events-net of direct expenses of \$340,370	1,326,050		1,326,050
Net investment income	(8,873)		(8,873)
Net assets released from restriction	221,450	(221,450)	-
	<u> </u>	<u> </u>	<u> </u>
Total liabilities and net assets	<u>2,988,917</u>	<u>572,445</u>	<u>3,561,362</u>
 OPERATING EXPENSES			
Program services	2,338,670		2,338,670
Management & general expenses	151,220		151,220
Fundraising	<u>438,333</u>	<u> </u>	<u>438,333</u>
Total operating expenses	2,777,154	0	2,777,154
	<u> </u>	<u> </u>	<u> </u>
Change in operating net assets	<u>211,763</u>	<u>572,445</u>	<u>784,208</u>
 NON-OPERATING INCOME			
Net investment income	<u>-</u>	<u>-</u>	<u>-</u>
Change in net assets	211,763	572,445	784,208
	<u> </u>	<u> </u>	<u> </u>
Net assets January 1, 2015	<u>2,140,984</u>	<u>221,450</u>	<u>2,362,434</u>
	<u> </u>	<u> </u>	<u> </u>
Net assets December 31, 2015	<u>2,352,747</u>	<u>793,895</u>	<u>3,146,642</u>
	<u> </u>	<u> </u>	<u> </u>

CORPORATE SPONSORS





LENOX MACLAREN





THANK YOU FOR SUPPORTING FOCOS!



