

ANNUAL REPORT 2020

FOCOS



TABLE OF CONTENTS

ABOUT THE ORGANIZATION	3
A MESSAGE FROM THE CEO	4
EFFECTS OF COVID-19	5
2020 IN FOCOS	6
PATIENT STORIES	9
PATIENT APPEAL	11
ACADEMICS & PUBLICATIONS	12
IMPACT IN 2020	13
FINANCIAL OVERVIEW	14
VISION FOR 2021	16
BOARD OF DIRECTORS	17
KEY MOMENTS IN 2020	18
PARTNERS, DONORS, SPONSORS	19
CALL TO ACTION	23



ABOUT THE ORGANIZATION

As a native of Ghana, West Africa, Nana Prof Oheneba Boachie-Adjei Woahene II began FOCOS by sponsoring several medical missions trips each year to West Africa (Ghana, in particular) to serve the medical needs of patients. With the support of more than 250 international volunteers and through coordination with local hospitals, FOCOS was able to help provide free evaluations and perform hundreds of complex spinal surgeries on adult and pediatric patients.

However, Nana Prof realized a sustainable solution was needed, so in 2008, FOCOS embarked on helping to develop a world-class hospital facility in Ghana dedicated to orthopedic care. Through relentless efforts and the generous contributions from major private donors around the world, FOCOS helped to fund the building and opening of FOCOS Orthopedic Hospital in Ghana in 2012, offering complex spine and joint replacement surgeries, as well as pre-operative care, rehabilitation, and follow-up services, to the local community and patients from across the globe.

MISSION

To provide access to optimum orthopedic care to improve the quality of life in Ghana and other countries.

VISION

To build a sustainable infrastructure for state-of-the-art orthopedic care and education; and, in the long-term help fund the FOCOS Institute – a world class facility that will provide orthopedic education and practical experience for physicians, surgeons, medical students, and allied health professionals.



A MESSAGE FROM THE CEO

Greetings! There is no doubt that 2020 was a year like no other. Health service delivery was challenged on several fronts. The need for new policies and protocols to ensure patient and employee safety, the effect on the health worker mentally, physically and emotionally, coupled with financial difficulties and uncertainties of the pandemic created a strenuous environment for both patients and health workers.

Despite having our fair share of the crisis, the necessary measures were put in early enough to enable the hospital to remain functional even when the pandemic was at its peak. The quality systems we have established over the years were proven strong during those uncertain times. We had safe clinics and surgeries with low infection rates for both staff and patients.

We had to cancel our usual Annual Fundraising Gala both in Ghana and in the US. However, in November 2020, we held our maiden virtual fundraiser in Ghana, which offered a chance to showcase other aspects of our operations. The event included a hospital walk through and a panel discussion on quality systems in place at the hospital. Over \$30k in funds towards patient care and other programs were raised during this virtual event.

Also, in November 2020, FOCOS Founder, Nana Prof Oheneba Boachie-Adjei Woahene II, was enstooled as Nana Hiahene, the Essential Chief of the Asantehene, Otumfuo Osei-Tutu II, King of the Ashanti Kingdom.

This annual report highlights the various activities that took place in 2020 and the adaptive changes made during the period.

Thank you to all our donors, sponsors, partners, and patients who have stood with us throughout. We couldn't have achieved any of it without your invaluable support and patronage. We hope for even greater and more sustainable collaboration in the coming years.

Together we will help the world stand tall!

Thank you,
Irene Adorkor Wulff
Chief Executive Officer
FOCOS Orthopaedic Hospital



EFFECTS OF COVID-19

The outbreak of COVID-19 threw us into a time filled with uncertainty; however, we remained committed to providing musculoskeletal care in an underserved part of the world. At the onset, we began assessing plans regularly to ensure that we were responding and adapting accordingly.

As a non-profit organization, we are heavily reliant on individual and institutional donors. COVID-19 impacted our fundraising and donor engagement initiatives. Individual donors and corporate donors were most impacted. These donor segments highly value the annual fundraising gala, which helps us to raise nearly 85% of our annual budgetary needs. The annual gala had to be canceled and a virtual event was used in its place.

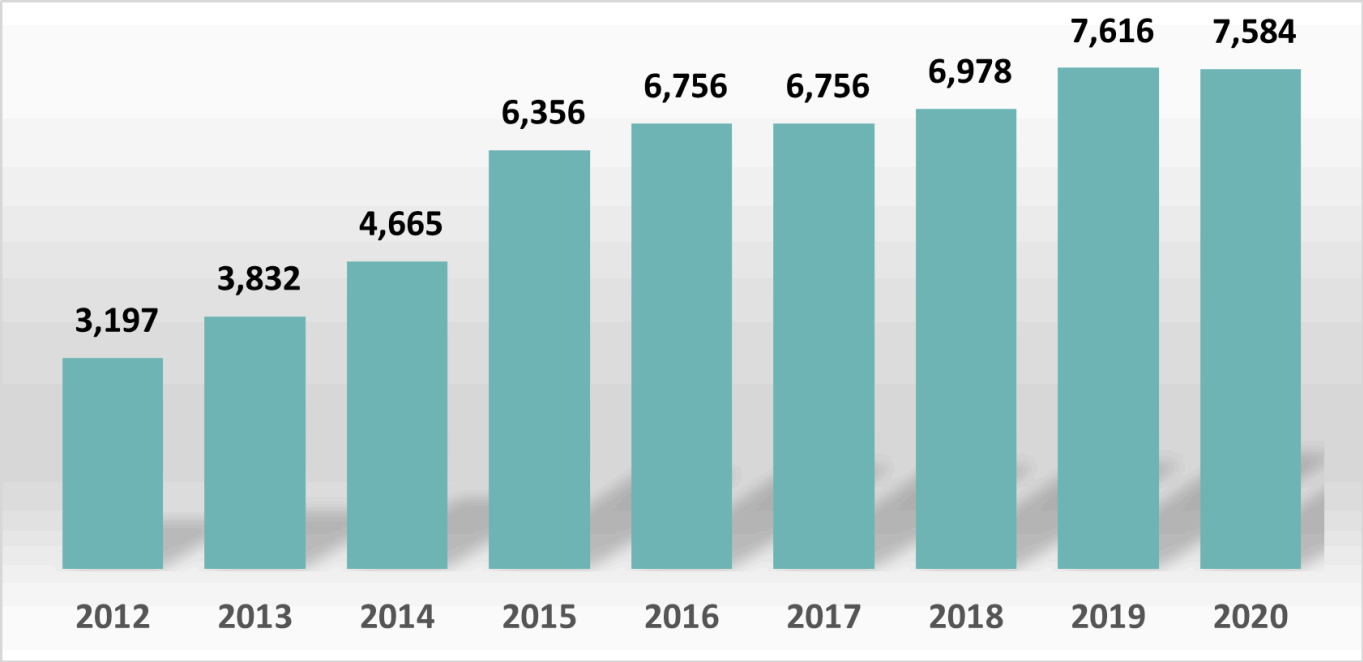
We also restructured in order to reduce administration costs by eliminating some positions and leaning on the board for more hands-on support, and we adapted new ways of working and meeting by embracing the use of technology to fill in the gaps. In addition, protocols and measures were implemented in all areas where physical presence was needed to ensure the safety of everyone at FOCOS Orthopedic Hospital in Ghana and at our offices in the US.

The following include some of the measures and protocols that were implemented:

- COVID-19 screening before entering the hospital grounds
- Portable handwashing station at the entrance of hospital
- Strategically placed hand sanitizer stations
- Advising staff to stay home if they feel unwell
- US-based staff working remotely
- Social distancing among staff, patients and guests and strict adherence to all COVID-19 protocols
- Limiting inpatient visits to only two guests per patient
- Including COVID-19 testing as part of pre-op procedures
- Using an isolation ward for patients awaiting test results
- Frequently disinfecting hospital premises
- Staff testing and preparation for vaccination

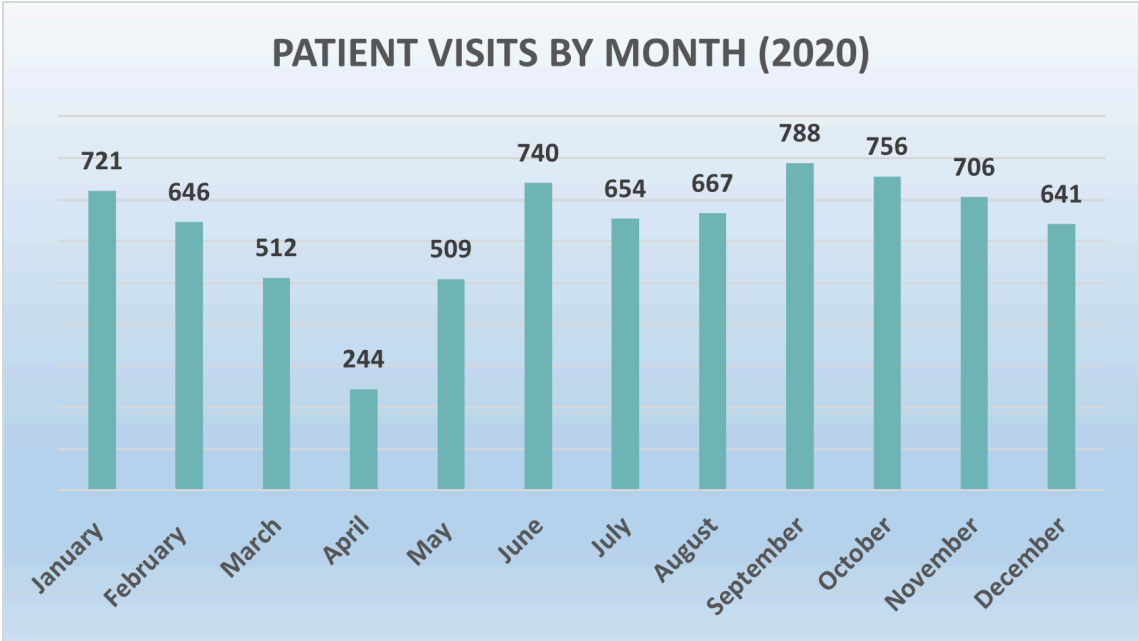
2020 IN FOCUS

PATIENT VISITS (2012-2020)

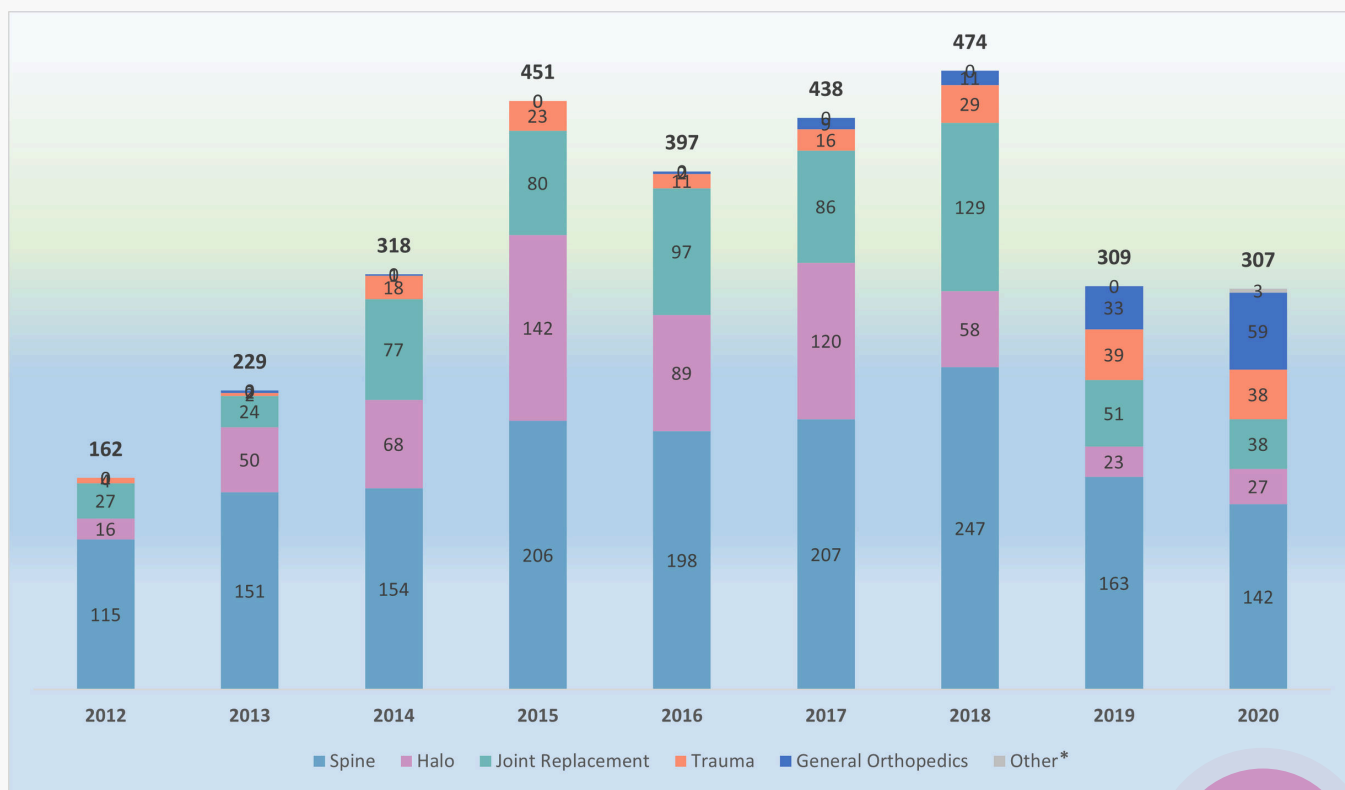


There was a slight decrease in the number of patient visits in 2020 due to COVID-19.

PATIENT VISITS BY MONTH (2020)



TOTAL PROCEDURES BY TYPE (2012-2020)



*Includes neurosurgery, myomectomy

307
Actual Procedures performed in 2020

SUMMARY OF PROCEDURES UNDERTAKEN IN 2020

Category

Proportion

Spine

Average Age of Patient: 32

46%

Halo

Average Age of Patient: 19

9%

Joint Replacement

Average Age of Patient: 68

12%

Trauma

Average Age of Patient: 21

12%

General Orthopedics

Average Age of Patient: 43

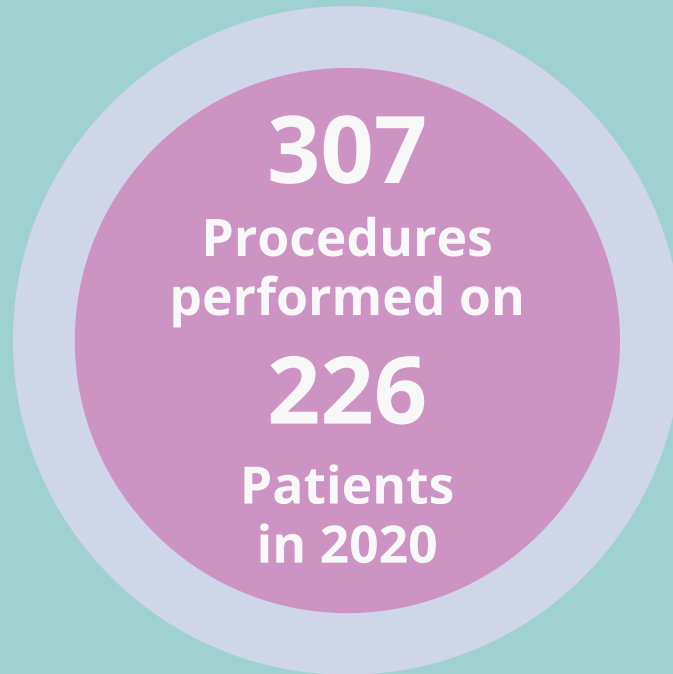
19%

Other

Average Age of Patient: 58

1%

PATIENT SPONSORSHIP



42% of the procedural patients received financial support

\$402,000



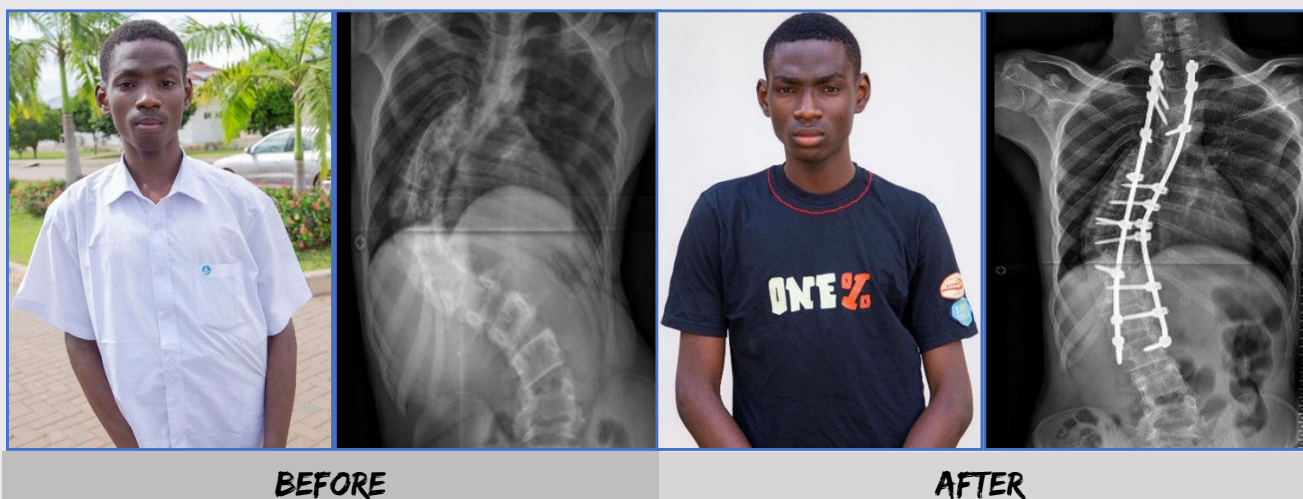
Number of Persons Sponsored

36 Direct Donor Sponsorship

59 Hospital Discount

PATIENT STORIES

ANDREW



Developing kyphoscoliosis during my adolescent years was a difficult time in my life. I was unable to participate in sport activities, neither could I walk or sit for long periods of time. After several complaints of chest pain, numbness in my right hand, and fatigue, my mother finally noticed my deformity in 2016. I had not experienced any trauma, nor did I have any family history of spinal deformity.

The time, effort, and funds which were channeled towards seeking medical care for this rapidly progressing deformity yielded no positive results until we discovered FOCOS Hospital in 2019. Upon receiving my diagnosis, we were given a bill that we could not afford; however, I desperately needed surgery. We pleaded for financial support and in August 2020, I received sponsorship. I went into halo traction gravity (on Aug. 19, 2020) for five weeks and on September 29, 2020, I had a successful surgery. During my recovery, which went very well, the staff provided high levels of care for me and exhibited so much professionalism.

I am now in good health with no pain or discomfort. I have recuperated completely and am currently back at school continuing my education. I would like to express my heartfelt gratitude to my sponsors at Bank of America for their benevolence and giving me the privilege to undergo this life-saving surgery at FOCOS. I also would like to express my appreciation to the specialized team at FOCOS and all the staff who took part in my transformation. I am forever grateful for their hard work and dedication!

EDNA



Six-year-old Edna lives with her parents and sibling in Kumasi in the Ashanti region of Ghana. In 2018, her parents noticed a deformity and constantly told her to stand upright. However, Edna began complaining of back aches. As a result, her parents sought medical attention at the Komfo-Anokye Teaching Hospital, where she was referred to FOCOS Hospital for further diagnosis and treatment. During her consultation at FOCOS, Edna was diagnosed with scoliosis and given a bill that her parents could not afford. Her parents pleaded for financial assistance.

Months later, the Social Services Department at FOCOS Hospital contacted Edna's family informing them that a benevolent individual, by the name of Robert Santangelo, had offered to sponsor her surgery. This was great news for the family. Due to Edna being slightly underweight, a meal plan had to be put together for her to be of certain weight before the procedure. On January 8, 2020 the surgery was successfully performed. She had a good recovery and was able to spend quite a bit of time in the children's library with other younger patients.

Edna has expressed that she is feeling better and can now sleep for longer periods of time without pain or discomfort. She is also able to breathe without any difficulty. Edna has since returned to Kumasi and is back at school.

Edna would like to express her heartfelt gratitude to Mr. Robert Santangelo for sponsoring her surgery and giving her the opportunity to be well again. She is also grateful to the FOCOS team for the transformational work that they did.

PATIENT APPEAL



SPONSORSHIP REQUEST FOR LINDA OCLOO



Linda is an 8-year-old student and native of Gomoa Adukwa, located in the Central Region of Ghana. Born to Mr. and Mrs. Ocloo, who are both small scale farmers, Linda is the youngest of five children. She has a keen interest in science and aspires to become a medical doctor in the future.

Her father mentioned that her deformity was noticed in February 2020 and that they had visited a nearby hospital several times for care. However, her condition did not improve as she continued to tilt to the right side. After a year of unsuccessful efforts, Linda was referred to FOCOS Hospital for further investigation and treatment.

She underwent testing and consultation with a specialized team and was diagnosed with Juvenile Idiopathic Scoliosis. Linda has been indicated for surgery and needs an amount of GHC 78,400.00 (about \$13,100) to curb this fast-growing deformity. With little income and having to care for five children, Linda's parents have disclosed that they are incapable of raising the needed amount for her surgery. They are appealing to benevolent individuals, groups, and organizations for financial support.

[CLICK HERE TO
DONATE](#)

ACADEMICS & PUBLICATIONS

Academics and advancing knowledge are important to the growth and sustainability of FOCOS. In 2020, the following four (4) papers were published:

- Boachie-Adjei O, Sackeyfio A, Duah HO, Lenke LG, Sponseller PD, Sucato DJ, Samdani AF, Newton PO, Shah SA, Erickson MA, Wulff I, Sides BA, Gupta MC; Fox Pediatric Spinal Deformity Study. Does thoracoplasty adversely affect lung function in complex pediatric spine deformity? A 2-year follow-up review. *Spine Deform.* 2021 Jan;9(1):105-111. doi: 10.1007/s43390-020-00188-0. Epub 2020 Aug 18. PMID: 32812164.
- Boachie-Adjei O, Duah HO, Yankey KP, Lenke LG, Sponseller PD, Sucato DJ, Samdani AF, Newton PO, Shah SA, Erickson MA, Akoto H, Sides BA, Gupta MC; Fox Pediatric Spinal Deformity Study. New neurologic deficit and recovery rates in the treatment of complex pediatric spine deformities exceeding 100 degrees or treated by vertebral column resection (VCR). *Spine Deform.* 2021 Mar;9(2):427-433. doi: 10.1007/s43390-020-00211-4. Epub 2020 Oct 9. PMID: 33034889.
- Boachie-Adjei O, Sacramento-Dominguez C, Ayamga J, Sackeyfio A, Duah HO, Yankey KP, Akoto H, Hodes R, Wulff I, Pellise F; FOCOS Spine Research Group. Characterization of complex vertebral transposition (gamma deformity) > 180 degrees: clinical and radiographic outcomes of halo gravity traction and vertebral column resection (VCR). *Spine Deform.* 2021 Mar;9(2):411-425. doi: 10.1007/s43390-020-00179-1. Epub 2020 Nov 18. PMID: 33206355.
- Wulff I, Duah HO, Osei Tutu H, Ofori-Amankwah G, Yankey KP, Owiredu MA, Bidemi Yahaya H, Akoto H, Oteng-Yeboah A, Boachie-Adjei O; FOCOS Spine Research Group. Postoperative Pulmonary Complications in Complex Pediatric and Adult Spine Deformity: A Retrospective Review of Consecutive Patients Treated at a Single Site in West Africa. *Global Spine J.* 2021 Oct;11(8):1208-1214. doi: 10.1177/2192568220942482. Epub 2020 Aug 10. PMID: 32772734; PMCID: PMC8453676.

FOCOS participated in the Scoliosis Research Society (SRS) conference virtually in 2020. The following three (3) abstracts were presented:

- Does Implant Density Matter in the Surgical Outcomes of Severe Kyphoscoliosis Exceeding 100 Degrees or Treated by 3 Column Osteotomy (3CO)? – Presented by Prof. Oheneba Boachie-Adjei
- Medical Complications and Health Related Quality of Life in Complex Pediatric Spine Deformities Exceeding 100 Degrees or Treated by 3CO – Presented by Dr. Kwadwo Poku Yankey
- Surgical management of complex post-tuberculous kyphosis among African patients: clinical and radiographic outcomes for a consecutive series treated at a single institution in West Africa - Ali M. Maziad (Visiting Doctor from Egypt)

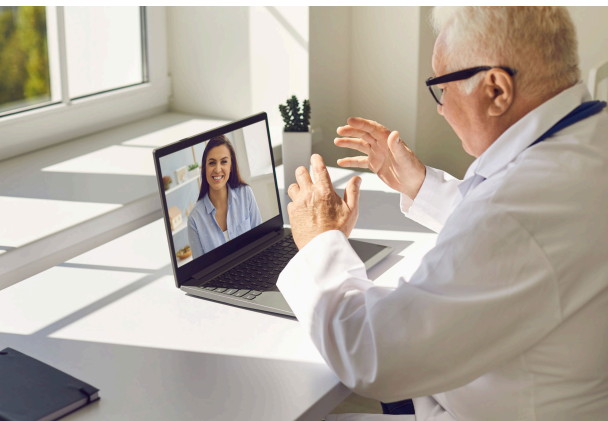
IMPACT IN 2020



Successfully raised over \$1.5 million and received over \$15k worth of in-kind donations.



Implemented COVID protocols to ensure a safe environment for patients, staff, and other visitors.



Telemedicine was added to optimize solutions and help drive the delivery of quality healthcare service.



FOCOS Hospital has treated over 75,000 patients from 55 countries.



FOCOS Hospital successfully conducted its first Brain Tumor Surgery in October 2020



Over 3,500 life-saving surgeries have been performed.

FINANCIAL OVERVIEW

STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2020 and 2019

	2020	2019
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 783,527	\$ 201,642
Investments	96,948	134,444
Contributions receivable, net	182,990	229,390
Cash surrender value of life insurance	293,266	310,818
Prepaid expenses	5,851	-
	<u>1,362,582</u>	<u>876,294</u>
FURNITURE AND EQUIPMENT, NET	<u>-</u>	<u>1,069</u>
Total assets	<u><u>\$ 1,362,582</u></u>	<u><u>\$ 877,363</u></u>
LIABILITIES AND NET ASSETS		
LIABILITIES:		
Accounts payable and accrued expenses	\$ 43,171	\$ 43,756
	<u>43,171</u>	<u>43,756</u>
NET ASSETS:		
Without donor restrictions	469,187	439,957
With donor restrictions	850,224	393,650
	<u>1,319,411</u>	<u>833,607</u>
Total liabilities and net assets	<u><u>\$ 1,362,582</u></u>	<u><u>\$ 877,363</u></u>

HIGHLIGHTS:

- Total assets of \$1.4 million compared to \$877K in 2019
- Current ratio of 31.6 to 1 compared to 20.0 to 1 in 2019

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

	2020			2019		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
OPERATING REVENUES:						
Contributions	\$ 458,284	\$ 981,560	\$ 1,439,844	\$ 269,070	\$ 1,136,557	\$ 1,405,627
Donated materials	1,823,773	-	1,823,773	1,779,834	-	1,779,834
Special events, net	-	-	-	551,069	-	551,069
Net assets released from restrictions	524,986	(524,986)	-	1,286,106	(1,286,106)	-
Total operating revenues	2,807,043	456,574	3,263,617	3,886,079	(149,549)	3,736,530
OPERATING EXPENSES:						
Program services	2,540,468	-	2,540,468	3,232,149	-	3,232,149
Administration	214,441	-	214,441	207,315	-	207,315
Fundraising	73,706	-	73,706	247,588	-	247,588
Total operating expenses	2,828,615	-	2,828,615	3,687,052	-	3,687,052
INCREASE (DECREASE) IN NET ASSETS FROM OPERATING ACTIVITIES	(21,572)	456,574	435,002	199,027	(149,549)	49,478
NONOPERATING ACTIVITIES:						
Investment income, net	50,683	-	50,683	3,756	-	3,756
Unrealized gain on investments	119	-	119	833	-	833
INCREASE IN NET ASSETS FROM NONOPERATING ACTIVITIES	50,802	-	50,802	4,589	-	4,589
CHANGE IN NET ASSETS	29,230	456,574	485,804	203,616	(149,549)	54,067
NET ASSETS, BEGINNING OF YEAR	439,957	393,650	833,607	236,341	543,199	779,540
NET ASSETS, END OF YEAR	\$ 469,187	\$ 850,224	\$ 1,319,411	\$ 439,957	\$ 393,650	\$ 833,607

HIGHLIGHTS:

- Increase in net assets of \$486K (compared to an increase of \$54K in 2019)
- Contributions increased \$34K to \$1.4 million
- Donated materials increased \$44K to \$1.8 million

ADDITIONAL NOTE:

The Program to support ratio was 89% to 11% compared to 88% to 12% in 2019 (compares favorably with national average and NYS mandates). Basically, for every \$1 spent, \$0.89 is going towards program funding.

VISION FOR 2021

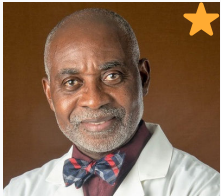
- **Expand the Outpatient Department in order to provide more space for patients and consultants, especially with the new COVID-19 protocols.**
- **Expand services at the hospital to include Endoscopy.**
- **Begin construction for the future West Africa Institution for Special Surgery (WAISS).**
- **Continue to broaden fundraising strategies and networks to generate revenue for patient surgeries and other programs, hospital infrastructure and administration.**
- **Incorporate more virtual and online methods to adapt to the changing conditions caused by COVID-19.**
- **Secure grants and other sources for funds in order to build a new Rehabilitation Center for the hospital.**



BOARD OF DIRECTORS

★ Serve on both US and Ghana Boards
(overlap ensures alignment in strategy)

FOCOS USA



Nana Prof Oheneba Boachie-Adjei
Boachie-Adjei
Woahene II
Founder
FOCOS



Kwadwo Boachie-Adjei
Board Chair
Founder & CEO
Regen Health
Solutions



Peter Akwaboah
Board Vice Chair
Managing Director
Morgan Stanley



Edward Baiden
Board Treasurer
General Manager
& Global Director
PPG Industries



Nana A. Annan, JD
Board Secretary
COO
Harlem Children's
Zone



Yaw Asamoah
Past Board Chair
Managing
Director (Rtd)
JP Morgan Chase



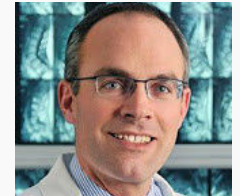
Mary Anne Choo
Managing
Director
Goldman Sachs
Asia



Andrew Cohn
Director of Real
Estate
Levine Investments
Limited



Michael Connor
Partner
Alston & Byrd



Paul M. Cooke, MD
Board-Certified
Physiatrist
Hospital for
Special Surgery



Han Jo Kim, MD
Associate Professor
& Spine Fellowship
Director
Hospital for Special
Surgery



Eric Major
Chairman,
President (Rtd)
Stryker Spine
Division



John Westfall-Kwong
COO
SWK Real Estate
Group of Keller
Williams



Irene A. Wulff
CEO
FOCOS
Orthopedic
Hospital



Nathaniel Tabariyeng
Partner
Tabariyeng &
Associates

FOCOS HOSPITAL (GHANA)



Ambassador Fritz Kwabena Poku
Board Chair
Retired Career
Diplomat



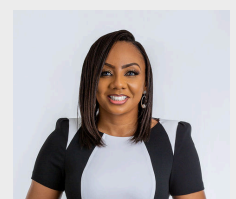
Frank Adu
Managing
Director
CAL Bank



Roland Akosah
Founder & CEO
Eno International
LLC



Samuel Owusu-Akyaw
CEO
Atrium Group



Inna Patty
CEO
Miss Ghana
Foundation

KEY MOMENTS IN 2020



January 1, 2020
Ms. US World visits FOCOS



January 24, 2020
Austin College visits FOCOS



February 14, 2020
Wayne & Claire Heyland visit FOCOS



February 18, 2020
Miss Ghana & Friends visit FOCOS



February 24, 2020
Penn State Univ. visits FOCOS



September 12, 2020
NJ Socially Distanced Event



November 19, 2020
Enstoolment of Nana Prof Oheneba Boachie-Adjei Woahene II



November 20, 2020
Ghana Virtual Gala



PARTNERS, DONORS, SPONSORS

GHANA

Albertha Okoe
Anonymous
Benjamin Blankson
Christine
Dr. Anthony Bandoh
Emmanuel Asamoah
Eric Boateng
Israel Laryea
Juliana Imbeah-Ampiah
Kwamina Bentsil
Michael Akuffo
Nana Prof Oheneba Boachie-Adjei Woahene II
Reginald France
Sean Quist

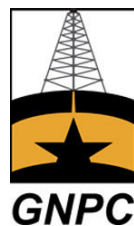


USA/OTHER

A.J. Johnson
Aba Hayford
Abu Tarawallie
Addisu Mesfin
Agnes Doctor
Akilah King
Alethea Suckoo
Alice Hunter
Alison Tracz
Alvin Crawford
Amazon Smile
Ambac Assurance Corporation
Andrew Onslow
Ann Roberts
Anna Boutzalis
Annabel B Demuth TTEE & Elder Family Rev. Trust
Atrium Group
Audrey Farber
Aviva Weintraub
Badou Khan
Baffour Asante-Abedi
Bahia Akerele
Bernice Asirifi
Bukuola Okulaja
Carol Greene-Vincent
Charina Endowment Fund
Charlene & Keith Goggin
Charles Blankson
Charles Heinig
Chester Gittleman
Chloe Nims
Christian Healthcare Ministries Inc.
Christine Asirifi
Cynthia Nguyen
David Fluhrer
David Levine
Dean Gottehrer
Debra Loggia
Denise Zungoli
Dereck Amakye
Diane Boateng
Diane Gums
Donato Forlenza
Edusei Foundation Inc
Edward Baiden
Edward Paul
Elaine Schattner
Elizabeth Aye-Darko
Elizabeth Owusu-Sekyere
Eric Feuerstein
Eric Kabel
Evelyn Ressler
Fidelity Charitable Gift Fund
Fred & Heather Hess
George Asamoah-Duodu
Gina Dodge
Gina Giron
Glenn Garrison
Grace Inyang
Guaranteed Rate
Han Jo Kim
Janet Bergk
Jason Greene
Jean Derosa
Jennifer Bagley
Jerry Raustiala
Jessie Lee
John Acheampong
John Rice
John Westfall-Kwong
Johnbull Okpara
Joseph Boateng
Joseph Feinberg
Joy Bergk
JP Morgan Charitable Giving Fund
Judith Joseph
Julius & Abena Boakye
Justice Boachie
Karen Blum
Karen Lee Duncan

21 | Annual Report 2020

Kevin Alexander
Kevin Willsey
Kofi Boateng
Kojo Owusu-Sekyere
Kwadwo Adjei-Twum
Kwadwo Asamoah-Duodu
Lawrence Sipkin
Leah Stoltz
Lee Pearce
Lenke Family Foundation
Leslie Atwereboanda
Leslie Huwyler
Linda Famularo
Linnea Norton
Liuba Beauvais
Lucinda Watson
Luis Sánchez Caso
Lynne Ranieri
Major Family Foundation
Margarita Manduley
Maritza Guillaume
Mark Deluzio
Mary Ann Skinner
Max Mitchell
Megan Hardie
Merdie Kerney
Michael Coscia
Michael Mendelow
Michael Simpson
Michele Blair
Mildred Green Revocable Living Trust
Morgan Stanley Global Impact Funding Trust, Inc
Nana Agyeman Taylor
Nana Prof Oheneba Boachie-Adjei Woahene
IINana Sarpong
Nancy Kislin
Natalia Kanem
National Philanthropic Trust
Network for Good
Northrop Grumman Charity Trust Account
Nyamekye Akosah
Oakmere Foundation
Patience Elliot
Paypal Charitable Giving Fund
Peter Akwaboah
Peter Votruba-Drzal
Phil Davies
Poppy Gozal
PPG Foundation
Rakhee Sonthalia
Ramazan Metanovic
Rhoda Lampert
Richard Schechner
Rita Okyere
Roland Akosah
Roman Alokhin
Ronald Emerson
Ronke Imbeah-Ampiah
Roxana Privett
Rwanda Pompey
Sandra Anojulu
Sandra Nuamah
Schwab Charitable
Sherette Constant
Sigrid Seibold
Simon Westfall-Kwong Real Estate Group
Siobhan Clarke
Sophia Darko Mensah
Stella Adjei
Steph Murphy
Tafeta UK Limited
Taft Cleveland
Terry Bergk
The Benevity Community Impact Fund
The Egbetola
Todd Albert
Tonya Juge
Travis Graham
Trinity Church Mill Hill
Vincent Famularo
Wayne Heyland
Window Center Inc.
Yaw Asamoah
Yaw Boachie-Adjei



CALL TO ACTION

FOCOS HOSPITAL IS IN GREAT NEED OF A NEW REHAB CENTER AND WE NEED YOUR HELP!

Please visit and share our crowdfunding page for additional information:

<https://focos.focoshospital.org/give-rehab/>

[CLICK HERE TO DONATE](#)



YOU CAN ALSO DONATE TO OTHER PROGRAMS HERE:

<https://focos.focoshospital.org/donate-now>

[CLICK TO DONATE TO OTHER PROGRAMS](#)





HELPING THE WORLD STAND TALL!



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Phone: +233 (0)59-692-0901

Email: info@focosgh.com

<https://focoshospital.org>